




DRW Wakefield

EST.1970



Who we are

- An independent green bean coffee merchant - 100% Wakefield family-owned
 - Trading over 50 years – established 1970
 - Over 450 customers in EU and UK
 - Over 130 producers and partners in 28 origins
 - Over 750 coffees currently being sourced
 - Over 25 people based in London / Europe
 - 8 traders
 - 7 Q Graders
 - Qualifications include:
Q Processing, Sensory Professional, Green Professional, Coffee Science
 - In 2018 our lab was certified as an SCA premier training campus
 - Steady and sustainable history of volume growth
- 



Our Mission

‘To continually develop a progressive and open approach to coffee’

We are wholly committed to doing business in a way that works best for everyone.


For us this means:

Building and maintaining strong relationships with the whole chain as far back as possible.

Sustainable, loyal and fair relations with all stakeholders

Understanding customer and producer requirements and challenges.

Providing a tailored and personal service – finding the right coffee



The Range of Coffees We Offer

- Certified
- Premium
- Speciality
- Swiss Water Decaffeinated
- Exclusive agreements with producers globally
- Commercial



Certification, Traceability and Premiums

- In 1994, we were the first independent coffee importer in our sector to actively fight for a Fairtrade license
- In 1994 we were the first to gain a European Organic license
- In 2003 we introduced the Rainforest Alliance to the UK industry
- In 2009 we introduced Café Femenino into Europe
- In 2021 we became BCorp certified and have started our Carbon Neutral project
- We also support Equal Origins, Utz and IWCA



Some of our Key / Exclusive Partners

- Swiss Water Decaf, Agent since 1997
- Datterra, voted most sustainable farm in Brazil
- Café Femenino Farms
- Jasal, El Salvador

Others:

- Café Granja La Esperanza, Colombia
- Urrutia's Estate, El Salvador
- Kinini Coffee, Rwanda
- Bench Maji, Ethiopia
- Sethuraman Estate, India.



Our commitment and People and Planet

We prioritise relationships with those that share our environmental beliefs and operate responsibly and sustainably. Read our Ethical Trading and Environmental Policy [here](#).

We also support several project at origin:

- “Project 121” in Honduras and Colombia
- Myanmar sourcing – Premium on quality and paying for workshops
- Costa Rica Community Lots
- Biodynamic Coffee project in the Araku Valley, India
- CENCOIC – Building solar drying beds
- Hutan Reforestation Project, Sumatra
- Sweet Berry Clean Water Project, Ethiopia
- Kinini Community Project, Rwanda
- El Oso, Environmental Project, Peru



HUTAN PROJECT	
Funding reforestation and development in tropical rain forests in Aceh, North Sumatra. In partnership with Ketara Cooperative.	
 PLANTING NATIVE TREES Helps contribute to the three pillars of sustainability highlighted by coop leader Ketara. Environmental, social and economic.	 LOCAL PRODUCERS Benefit from the planting of native fruit and shade trees in three main ways. Reforestation creates strong ecosystems, retains water and creates good microclimate and shade for quality coffee to grow. Fruit trees provide extra income for coffee producers. Planting of native trees bring communities together and encourage local heritage.
A 22 C/LB PREMIUM Is included on every bag of local coffee bought. This is dedicated to the planting of native trees in the local forest ecosystem.	
	120 BAGS BOUGHT This year we bought 1200 kg of Hutu coffee, grown by the Ketara Cooperative. 70% of the smallholder producers are women.
\$3,492 RAISED IN 2021 By including the premium on coffee purchased through the Hutan Project. This money planted native trees in the local area, providing additional income for farmers.	
 TO READ MORE ABOUT THE PROJECT DRWAKEFIELD PROJECTS Check out our website to learn more and discover our project coffees. www.drwakefield.com	HUTAN Origin: Indonesia Producer: Ketara KOPERN Process: Wet - Hulled (Siling Baur) Altitude: 1500 - 1700m Harvest: September - June Flavour: Blackberry, Brown sugar, Chocolate, Lemongrass, Pineapple, Raspberry SCA score: 85.5

Our European Operation

- Vilnius Warehouse, established 2015
- Vilnius office, opened 2019
- Dublin Warehouse, established 2019
- Antwerp Warehouse, established 2021
- Amsterdam Office, opening 2022

DRWakefield Europe

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Vilnius
02189
Lithuania



How we can add value

- Supplier presentations - promoting the relationship/exclusivity
- New origins and networking
- Importing, warehouse and delivery services
- Risk management – currency, futures, options strategy with sales as opposed to purchases.
- Sustainable choices with or without certification (origins & qualities)
- Mixed containers – grades & certifications
- Quality Control and a Certified SCA Premier Training Campus
- Expertise in handling a variety of customer sizes
- Customer origin trips, exclusive DRW events and producer content





#alwaysclosetocoffee

Get in touch: trade@drwakefield.com